

# EUROPE STEEL 2013 COMMITMENT ROOFING ESTABLISHED 2020 SALES 2009 HAWKINS TEAMWORK GROWTH ESTATES AWARDS HISTORY TRAINING SUCCESS 1978 PROJECTS INVESTMENT 2003 SOFTWARE BUSINESS CHARITY

Hawkins Keeps on Growing...

2014

Hawkins, now growing at a rapid rate, won the contract to develop the first Enterprise Zone in the UK at Milton Park and we were awarded our first project in the Far East. We invested £150k in specialised IT software this year and proudly launched our Roof Sheet & Cladding Apprentice Scheme. We also made a huge investment in staff training (2000 hours) with our continual training commitment winning us the prestigious Cherwell Business Award for Staff Training & Development. Hawkins Steel Ltd achieved CE Marking for its products. The rapid growth rate of the company bought us up to 49 employees.



Hawkins Receive ISO 9001 Accreditation and Begin Supplying to Europe

We achieved ISO 9001 accreditation for the business and for the needs of our increasing customers. We also introduced a full-time Health & Safety Officer into the growing business. Hawkins Steel Ltd began supplying and installing steel work in Europe. During this year our headcount increased to 25 employees.

2009



2003

Hawkins Relocate to Larger Premises

Due to the expansion of both our Roofing and Steel operations, we relocated to larger premises. Our headcount also doubled to sixteen employees.

Hawkins Win Awards and Heavily Invest in New Software

Hawkins wins the prestigious Cherwell Large Business Award and Mike Hawkins wins Oxfordshire's Young Business Person of the Year Award. Our dedicated in-house Technical Drawing department was upgraded with new Tekla Intelligent Software and staff training. We also continued to invest back into our construction businesses, with a £200k expenditure in new plant and machinery. We now employed 46 members of staff.

2013



Hawkins Continues to Grow

Further expansion within Hawkins Roofing Ltd and Hawkins Steel Ltd allowed for the purchase of our new modern head office facility on Thorpe Way Industrial Estate. During this year, we also hit a new milestone of one million in sales and had grown to 20 employees.

2006



Hawkins Roofing Became a Ltd Company

Hawkins Roofing became a Ltd company. Hawkins Steel was also established this year, offering a range of steelwork to the construction industry and a full custom steel fabrication service to our existing industrial roofing clients. At this time we had just 8 employees!

2001

New Subsidiaries Established and Continued Community Work

Two further companies, Hawkins Projects Ltd and Hawkins Estates were established. The diversification of our business saw the start of us expanding our services within the UK, and working on projects in Europe, the Americas, and the Far East with international contracts. In May 2015 Hawkins began fundraising for SABRE, a local charity for young adults with mild to moderate learning disabilities and autism, this resulted in Hawkins working in direct partnership with Style Acre, and offering two work development placements for Glenn and Ollie. We accelerated our community work this year too, working closely with British Telecom in creating the famous Phone Box Library. We now had 53 employees.

2015



1978

Hawkins Roofing was Established

Hawkins Roofing was established by Mick Hawkins as a sole trader offering industrial roofing services and general maintenance and repairs.

2017

#### Hawkins Enjoys Awards Success

Hawkins achieve massive success at the local business awards, being awarded the Cherwell Employer of the Year Award, as well as the Oxfordshire Large Business of the Year Award and Overall Business of the Year Award. Mike Hawkins also wins Oxfordshire's Young Business Person of the Year Award for the second time. The Hawkins Group are also named Finalists for the SME of the Year Award, and the Dynamic Business of the Year Award at the Thames Valley Business Magazine Awards. Hawkins sponsor the hugely popular Brick Wonders Lego® Exhibition in support of Banbury Museum. Our largest contract to date is won (£4.8m) providing us with an annual record turnover of £15.6m.



2021

#### Hawkins Opens Technical and Innovation Centre

Hawkins' resilience, agility and passion enabled the group to successfully navigate the global pandemic and secure another record turnover. Hawkins Group opened Hawkins 3 Technical and Innovation Centre. The refurbished office space is invaluable for our growing Drawing Office team and the Specialist Fabrication team relocated from Hawkins 1 to the substantial workshop space in Hawkins 3. Hawkins commit to develop the construction professionals of tomorrow with its largest and most diverse intake of apprentices to date.



2019

#### Hawkins Expand into Second Office Block and Continue Growth

With several large contracts on the books, Hawkins take the decision to expand into a second office facility directly opposite their headquarters in Banbury to accommodate their growing workforce of now 85 Employees. Our group annual turnover now stands at £25.5m with over £33m worth of orders secured. The Hawkins Group achieve the ISO9001:2015 accreditation. This internationally recognised accreditation ensures our ability to consistently provide products and services that meet our customers applicable statutory and regulatory requirements through an effective quality management system. Hawkins invest in the latest VR and 3D scanning technology. Hawkins sponsor Business of the Year Award for the second year running at the Oxfordshire Business Awards.



With Hawkins 3 open, this afforded the space and opportunity for Hawkins Steel to invest in a specialised steel finishing facility for the manufacturing workshop; improving quality in our supply chain. The Group invested heavily in additional plant and equipment and upgraded its vehicle fleet. Growing and developing our people continues to be a top priority and with extensive investment into safety, leadership and technical training. The Hawkins team raised thousands for local charities. Mike Hawkins wins Shaw Gibbs Young Business Person of the Year Award for a third time, as well as the Group being awarded rankings in the '100 Great Places to Work' and 'SME Growth 100'.

#### Hawkins Invest Back into the Business

2022



2016

#### Hawkins Expand and Upgrade their Offices to Suit their Growing Workforce

Our largest contract to date was won (£3.6M) providing The Hawkins Group with an annual record turnover of £15.4M. In July 2016 The Hawkins Group was restructured with Mike Hawkins changing his role to Group Managing Director, and the appointment of new directors within all subsidiaries. The Hawkins Group now employs over 60 members of staff. The Hawkins Group also make a substantial £1000 donation to a community campaign to save the local Horton hospital.



2020

#### New Virtual Reality System is Unveiled

The Hawkins Group unveil a new VR facility providing our customer with the ability to view their project in 3D virtual reality before a project begins. We also invest heavily in a CNC drill line taking full control of the steel manufacturing process in house. The Hawkins Group is awarded Dynamic Business of the Year at the Thames Valley Business Magazine Awards. This year our annual turnover reaches a record £30m and we now employ 94 members of staff.



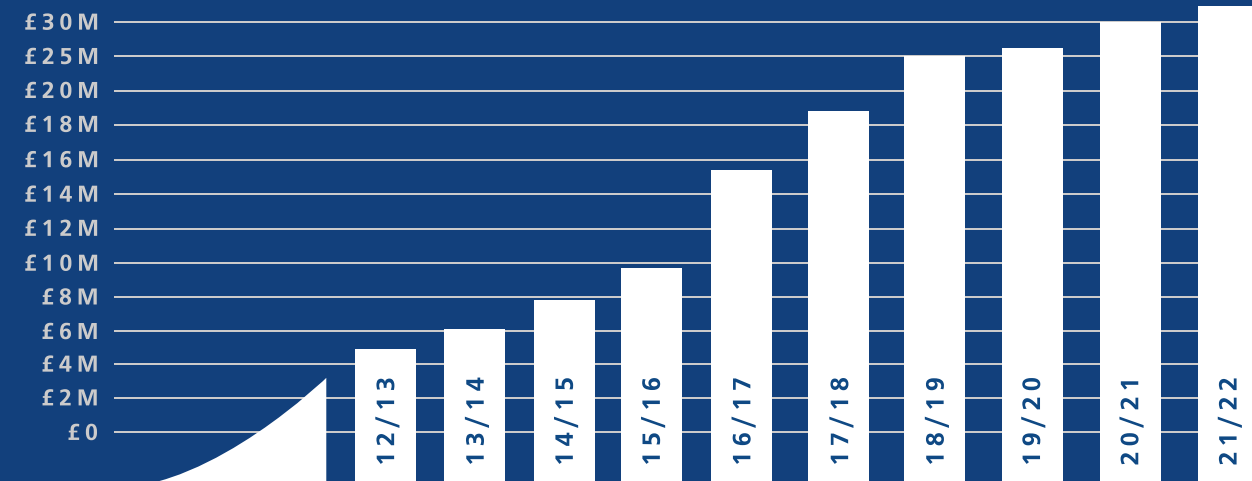
Although our actual sales fell short of our forecast due to the COVID-19 pandemic, it was still another record year for the group.

#### Hawkins Awarded Contract for UK's first Cycling-Specific Wind Tunnel

Hawkins Projects Ltd were awarded the contract to complete the fabrication, installation and internal fit-out works for the UK's first cycling-specific wind tunnel. Our largest contract to date- £9.5m was won, taking orders for 2018 over £18.2m. Hawkins now employs 72 members of staff. After winning the 2017 Oxfordshire Business Awards, Business of the Year Award, Hawkins become a sponsor for the 2018 Awards. Hawkins launches new modern website showcasing our latest achievements completed projects and company news.

2018

## OUR ANNUAL TURNOVER



22/23  
FORECAST

£35M