

# HAWKINS

TRUSTED IN CONSTRUCTION

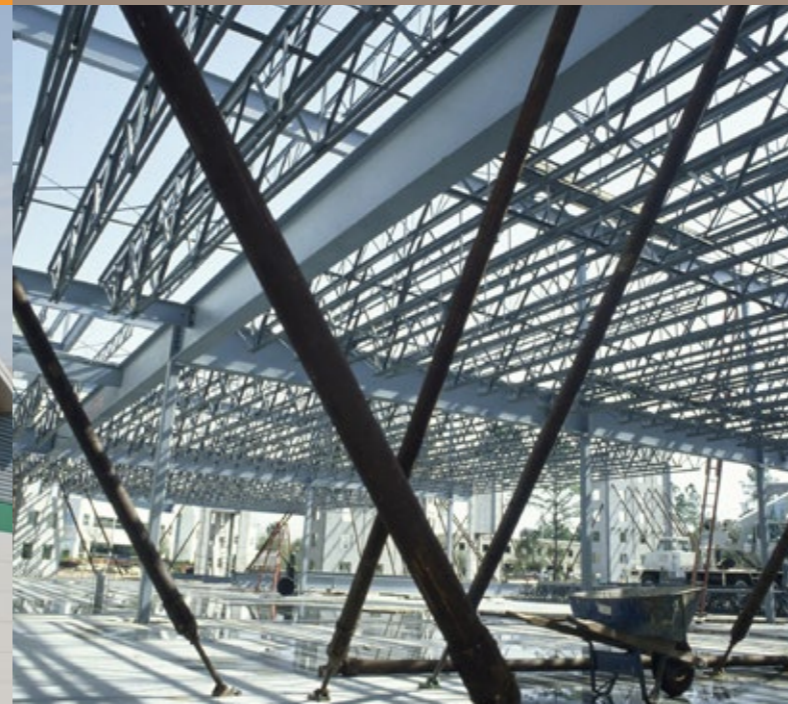
PROJECTS



ROOFING

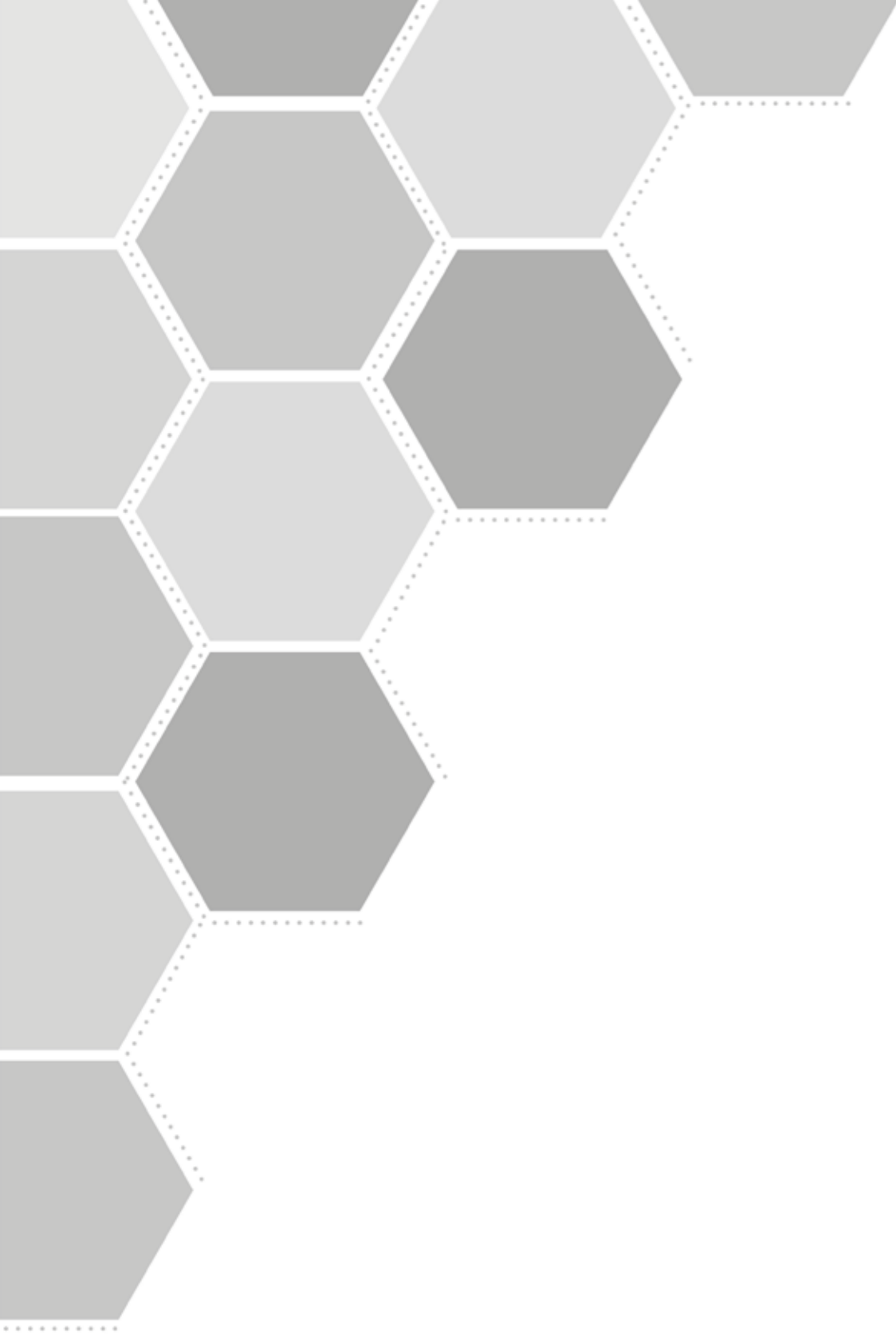


STEEL



ESTATES





# [Contents]

## Introduction

Contents	3
The Hawkins Group	5
Company Structure	6
Meet the Project Team	7
Meet the Design Team	9
History Timeline	10-11
Collaboration	12

<b>Hawkins Steel</b>	33
About Hawkins Steel	34
Relevant Experience	35
Case Studies	36-41

## Hawkins Projects

About Hawkins Projects	13
Relevant Experience	14
Case Studies	15
	16-21

<b>Hawkins Estates</b>	43
About Hawkins Estates	45

## Associated Documents

## Hawkins Roofing

About Hawkins Roofing	23
Relevant Experience	24
Case Studies	25
	26-31

Reference Letters	46
Quotes	47
Health & Safety	48
Accreditations	49
Community	50
Awards	52





‘ In the competitive world of Construction, we have grown substantially over the past 10 years, thanks to our ability to complete projects on time without compromising on service or quality. This level of service has enabled us to build strong customer relationships, with repeat business currently standing at over 90%. ’



# [The Hawkins Group]

The Hawkins Group is an expanding UK based construction business which is led by myself and a dedicated team of industry professionals. Our combined skills and experience work in synergy to bring together a wide range of construction projects; providing clients with the peace of mind that their projects are in safe hands.

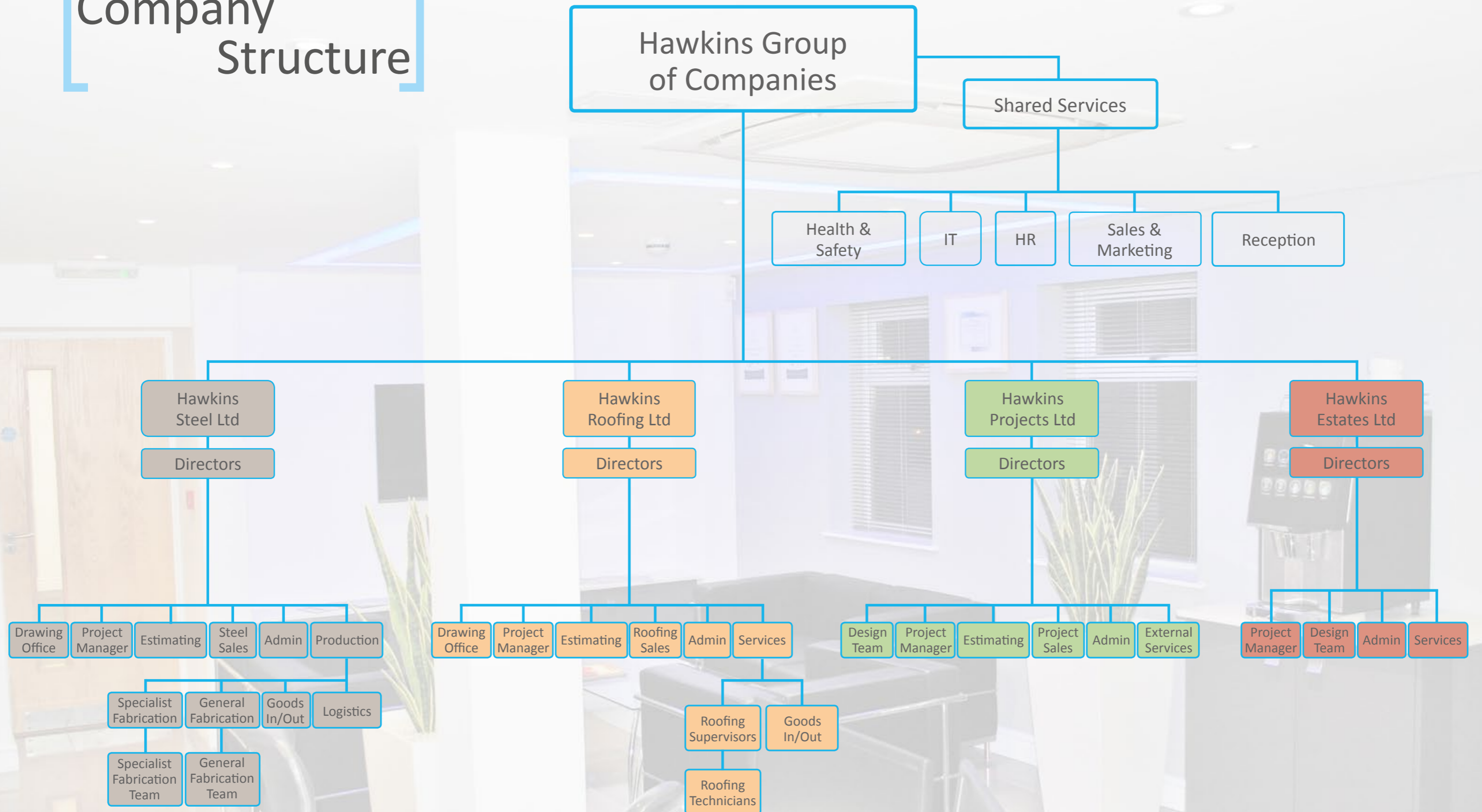
Our ability to integrate resources from different divisions within the Group enables us to meet the ever-changing needs of our client’s multi-disciplinary requirements. We provide turnkey solutions for any project, which allows us to provide our clients with a cost-effective, cohesive and efficient solution. By bringing our teams together, our clients benefit from extensive knowledge across a number of sectors and fast communication ensuring they receive the best service and result for their project.

Hawkins Group of Companies manages and oversees projects from inception to completion, allowing you to concentrate on running your business without the added stress of project management. We are experts in delivering dynamic solutions to an exceptionally high standard, and pride ourselves on sharing our customer’s vision, whilst operating within our company’s core values: exceeding the clients expectations, excellence, integrity, passion, safety and client collaboration.

Managing Director

A handwritten signature in black ink, appearing to be 'A. Hawkins', written in a cursive style.

# Company Structure



# Meet the Project Team



**Mike Hawkins**  
**Managing Director**  
Contact details:  
[mike.hawkins@hawkins-group.co.uk](mailto:mike.hawkins@hawkins-group.co.uk)



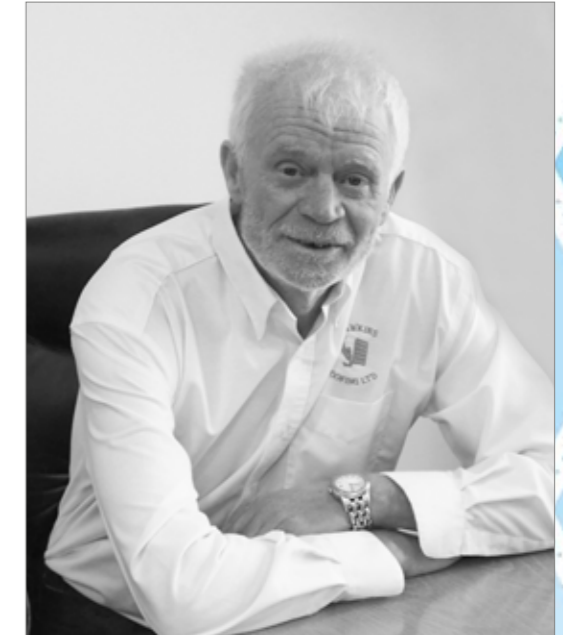
**Paul Jackson**  
**Director**  
Contact details:  
[paul.jackson@hawkins-group.co.uk](mailto:paul.jackson@hawkins-group.co.uk)



**John Baker**  
**Director**  
Contact details:  
[john.baker@hawkins-group.co.uk](mailto:john.baker@hawkins-group.co.uk)



**Ian Crofts**  
**Financial Director**  
Contact details:  
[ian.crofts@hawkins-group.co.uk](mailto:ian.crofts@hawkins-group.co.uk)



**Mick Hawkins**  
**Technical and Sales**  
Contact details:  
[mick.hawkins@hawkins-group.co.uk](mailto:mick.hawkins@hawkins-group.co.uk)



**Les Tucker**  
**Senior Estimator**  
Contact details:  
[les.tucker@hawkins-group.co.uk](mailto:les.tucker@hawkins-group.co.uk)



**Dave Elliot**  
**Project Manager**  
Contact details:  
[dave.elliott@hawkins-group.co.uk](mailto:dave.elliott@hawkins-group.co.uk)



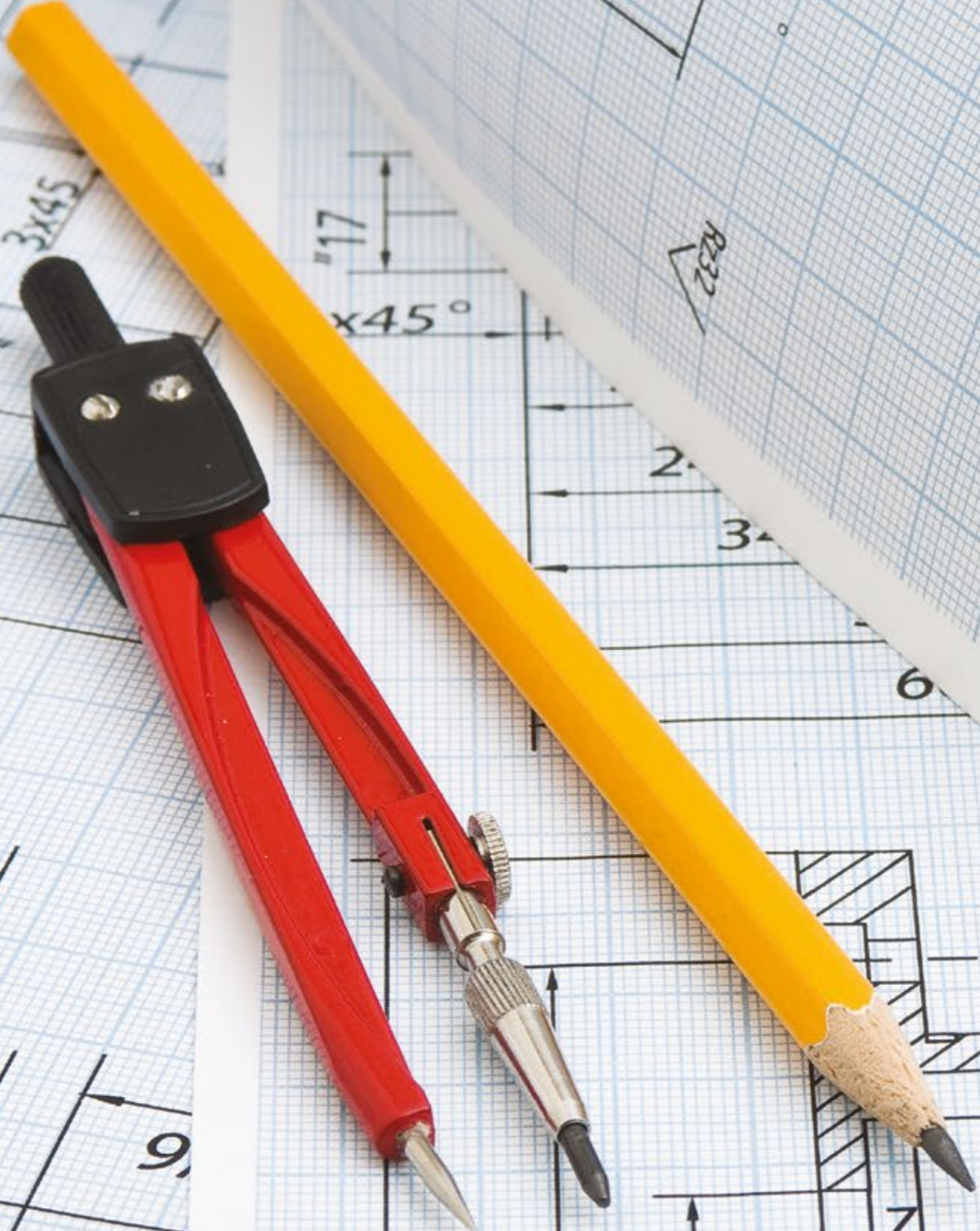
**Matt Cartwright**  
**Project Manager**  
Contact details:  
[matt.cartwright@hawkins-group.co.uk](mailto:matt.cartwright@hawkins-group.co.uk)



**Matt Georgou**  
**Project Manager**  
Contact details:  
[matt.georgou@hawkins-group.co.uk](mailto:matt.georgou@hawkins-group.co.uk)



**Lee Pearman**  
**Estimator / Sales**  
Contact details:  
[lee.pearman@hawkins-group.co.uk](mailto:lee.pearman@hawkins-group.co.uk)



D134

D105

D45

62H7

74.0

85

5X45

17

45

40

84

12

9

9

3

2

1:25

1:50

100

R3

25

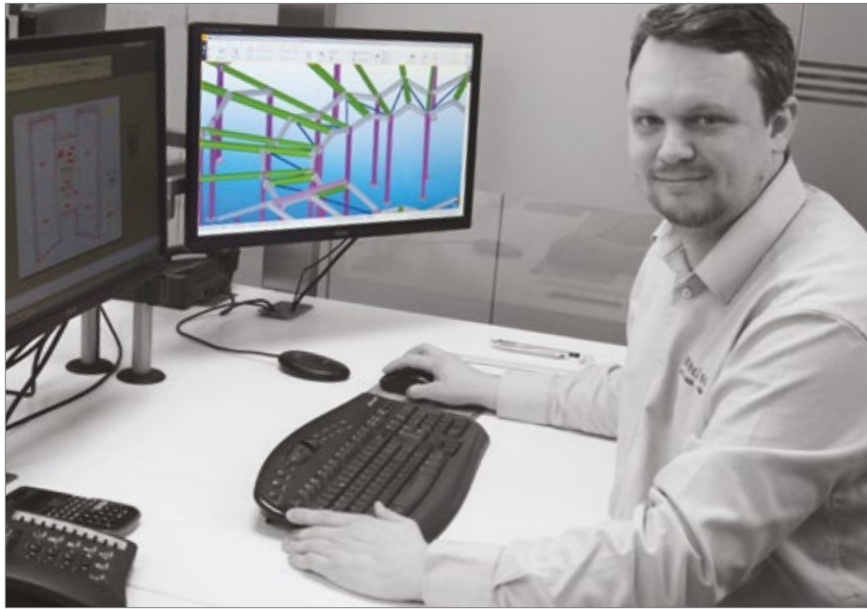
7

2X45

14

4





Nick Hawkins  
Drawing Office Manager



Tony Hall  
Draughtsman



James Morrison  
CAD Technician

## [The Design Team]

The Groups' in-house drawing office team provide the technical expertise gained with over 95 years of combined experience, ensuring each project undertaken is delivered in-line with the client's expectations, along with guidance on possible value engineered solutions. By using the latest detailing and 3D software, Hawkins are able to interpret the client's vision and provide comprehensive illustrations.

EUROPE STEEL 2012 COMMITMENT  
 ROOFING ESTABLISHED 2016  
 SALES 2009  
**HAWKINS** TEAMWORK  
 GROWTH ESTATES AWARDS HISTORY PROJECTS  
 TRAINING SUCCESS 1978 MACHINERY  
 COMMUNITY CHARITY INVESTMENT  
 SOFTWARE DEVELOPMENT  
 2003 BUSINESS

**Hawkins Receive ISO 9001 Accreditation and Begin Supplying to Europe**

We achieved ISO 9001 accreditation for the business and for the needs of our increasing customers. We also introduced a full-time Health & Safety Officer into the growing business. Hawkins Steel Ltd began supplying and installing steel work in Europe. During this year our headcount increased to 25 employees.



**2009**

**Hawkins Relocate to Larger Premises**

Due to the expansion of both our Roofing and Steel operations, we relocated to larger premises. Our headcount also doubled to sixteen employees.



**2003**

**Hawkins Roofing was Established**

Hawkins Roofing was established by Mick Hawkins as a sole trader offering industrial roofing services and general maintenance and repairs.



**1978**

**Hawkins Roofing Became a Ltd Company**

Hawkins Roofing became a Ltd company. Hawkins Steel was also established this year, offering a range of steelwork to the construction industry and a full custom steel fabrication service to our existing industrial roofing clients. At this time we had just 8 employees!

**2001**



**Hawkins Continues to Grow**

Further expansion within Hawkins Roofing Ltd and Hawkins Steel Ltd allowed for the purchase of our new modern Head Office facility on Thorpe Industrial Estate. During this year, we also hit a milestone of one million in sales, and had grown to 20 employees.

**2006**



**2012**

**Hawkins give back to the Community and Invest in new Plant and Machinery**

Members of the 6th Banbury Beavers, Cubs and Scouts launched a local appeal to raise funds for repairs to their damaged scout hut roof. Hawkins stepped in and offered to install a completely new roof free of charge in a bid to show our commitment to giving back to our community. We continued to invest back into our construction businesses, with a £200k expenditure in new plant and machinery. By this year we had leapt up to 42 employees.



**2013**

**Hawkins Win Awards and Heavily Invest in New Software**

Hawkins win the prestigious Cherwell large business award and Mike Hawkins wins Oxfordshire's young business person of the year award. Our dedicated in-house Technical Drawing department was upgraded with new Tekla Intelligent Software and staff training. We now employed 46 members of staff.



**2014**

**Hawkins Keeps on Growing...**

Hawkins, now growing at a rapid rate, won the contract to develop the first Enterprise Zone in the UK at Milton Park and we were awarded our first project in the Far East. We invested £150k in specialised IT software this year and proudly launched our Roof Sheet & Cladding Apprentice Scheme. We also made a huge investment in staff training (2000 hours) with our continual training commitment winning us the prestigious Cherwell Business Award for Staff Training & Development.

Hawkins Steel Ltd achieved CE Marking for its products. The rapid growth rate of the company bought us up to 49 employees.



**New Subsidiaries Established and Continued Community Work**

Two further companies, Hawkins Projects Ltd and Hawkins Estates were established. The diversification of our business saw the start of us expanding our services within the UK, and working on projects in Europe, the Americas, and the Far East with international contracts. In May 2015 Hawkins began fundraising for SABRe, a local charity for young adults with mild to moderate learning disabilities and autism, this resulted in Hawkins working in direct partnership with Style Acre, and offering two work development placements for Glenn and Ollie. We accelerated our community work this year too, working closely with British Telecom in creating the famous Phone Box Library. We now had 53 employees.

**2015**



**2016**

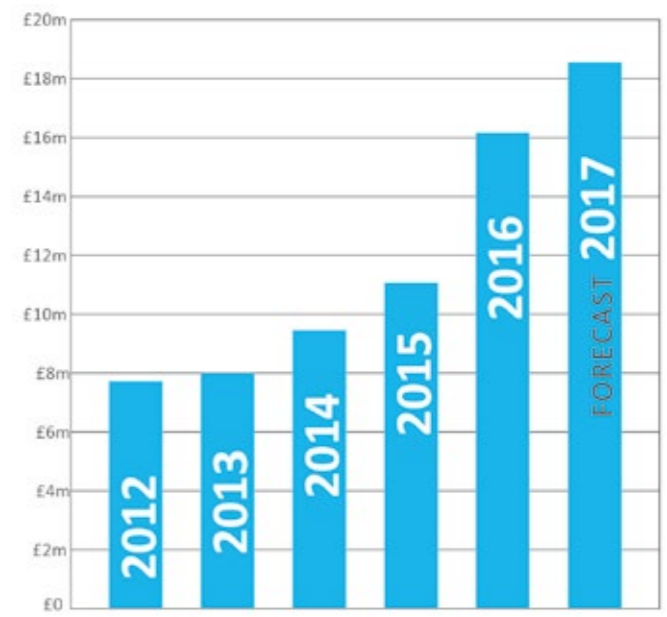
**Record Annual Turnover and Company Restructure**

Our largest contract to date was won (£3.6M) providing us with an annual record turnover of £15.4M. In July 2016 The Hawkins Group was restructured with Mike Hawkins changing his role to Group Managing Director, and the appointment of new directors within all subsidiaries. The Hawkins Group now employs over 60 members of staff.



**2017**

Our limitless ambition continues.....



Hawkins Group of Companies Annual Turnover



## [Collaboration]

The Hawkins Group of Companies employ a number of industry consultants with a wide range of specialities to back up our work and on-site activities, these include Structural Engineers, Mechanical Specialists and Health and Safety Consultants. By employing specialists we are able to ensure that best practice is maintained on all our projects at all times.

All of our subcontractors are employed subject to verification checks and ongoing monitoring. We are confident in their ability to uphold their role and deliver the project as per the requirements.

# Hawkins Projects





## Hawkins Projects

Hawkins Projects provide support for clients undertaking changes within their business. We remove the stresses associated with project management and manage your required project for the entire timeline; from concept to delivery.

Hawkins take time to listen so that we can fully understand your vision and requirements. We guide you through every aspect of the project, offering support as it is needed.

With our roots in construction, it's not surprising that Hawkins Projects are trusted with some of the most complex refurbishments, restorations and retrofit projects, as well as traditional new-build construction projects. We thrive on tight programmes and logistical complexities. We understand that when delivering large projects it's not just about square footage or scale; it's also about being entrusted with a huge responsibility and ensuring that we surpass your expectation.

Our unique blend of experience, motivation, creativity and technical knowledge in the construction sector enables us to undertake your project and deliver something you will love.

# Hawkins Projects Experience



# New Build - Hi Tech Laundry

Projects Case Study



Hawkins Projects Ltd were awarded this project in association with our sister company, Hawkins Steel Ltd, to deliver new executive offices. Spread across three floors, we were responsible for the fabrication, supply, and installation of 494 tonnes of fabricated structural steelwork for a prestigious laundry company.

Our brief was to create a modern workplace that would attract and retain talented staff. In addition, the design concept needed to connect staff, enhance communication, and provide an agile working environment. We collaborated with our client on every detail to ensure their new offices complemented their expanding business.

The office project included: specialist access floor, demountable solid and glazed partitions, hardwood veneered door sets, bespoke joinery, new kitchen installation, new canteen facility, new floor finishes, feature lighting, new power and data supply, new ventilation and air conditioning units, all decoration, all electrical installations, and all furniture.

The steel fabrication included a Monorail support structure, a twin level mezzanine support platform structure, 2 mezzanine floor structures and 4 independent platforms within a new laundry facility. Involved within this project was also the fabrication, supply, delivery and installation of multi-flight personnel access staircases and perimeter edge protection handrails and guarding to all mezzanine structures and platforms.

Client : Clean Linen  
Location : Slough, London  
Timescale : 33 weeks  
Value : £3,600,000



## Project Team



**Mike Hawkins**  
Managing Director



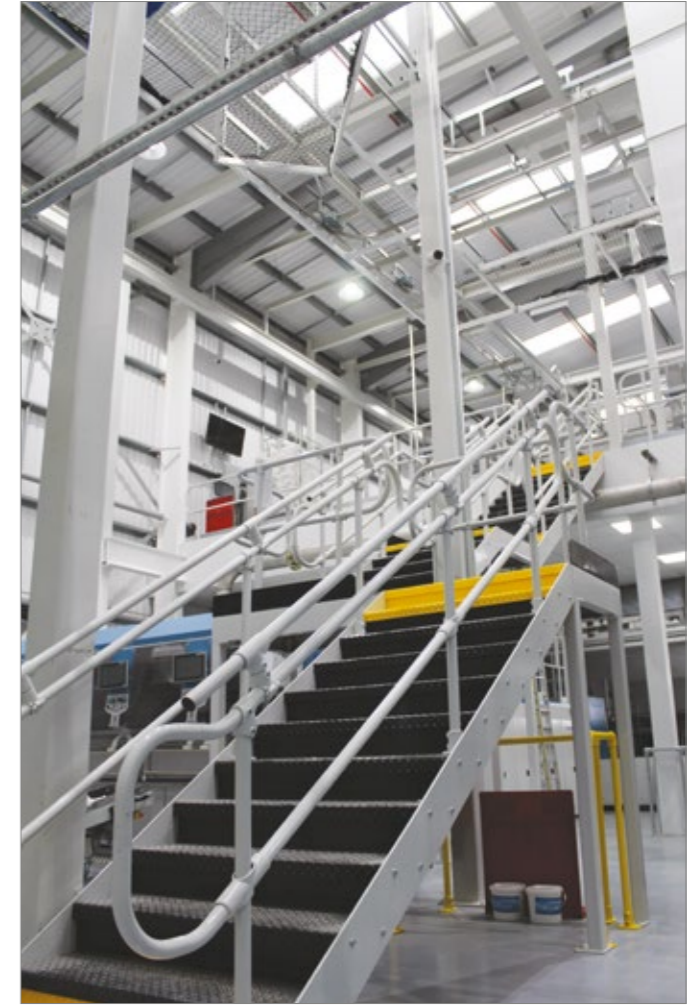
**John Baker**  
Director



**Dave Elliott**  
Project Manager



**Nick Hawkins**  
Drawing Office Manager





# New Build – 12 Hi-Tech Business Units

Projects Case Study



Hawkins Projects Ltd were awarded the contract to complete a new Business Enterprise Scheme development on the prestigious Milton Park estate, based in Abingdon. We were heavily involved in the preliminary design discussions and at specification stage to ensure continuity with existing buildings on Milton Park.

We were appointed as principal contractor and held responsibility for all site-based activity including:

- Production of all Health and Safety plans.
- Full-time site manager to co-ordinate all activities.
- Supervision of demolition of existing units.
- De-contamination of the soil pollution.
- All ground works as required.
- The complete building envelope was fabricated and erected by Hawkins Personnel.
- Design and specification to complete all internal fit out works including mezzanine floors into each of the individual units.

Client	MEPC
Location	Milton Park, Abingdon
Timescale	30 weeks
Value	£1,800,000

## Project Team



**Mike Hawkins**  
Managing Director



**John Baker**  
Director



**Nick Hawkins**  
Drawing Office Manager





# Extension Build and Refurbishment Works

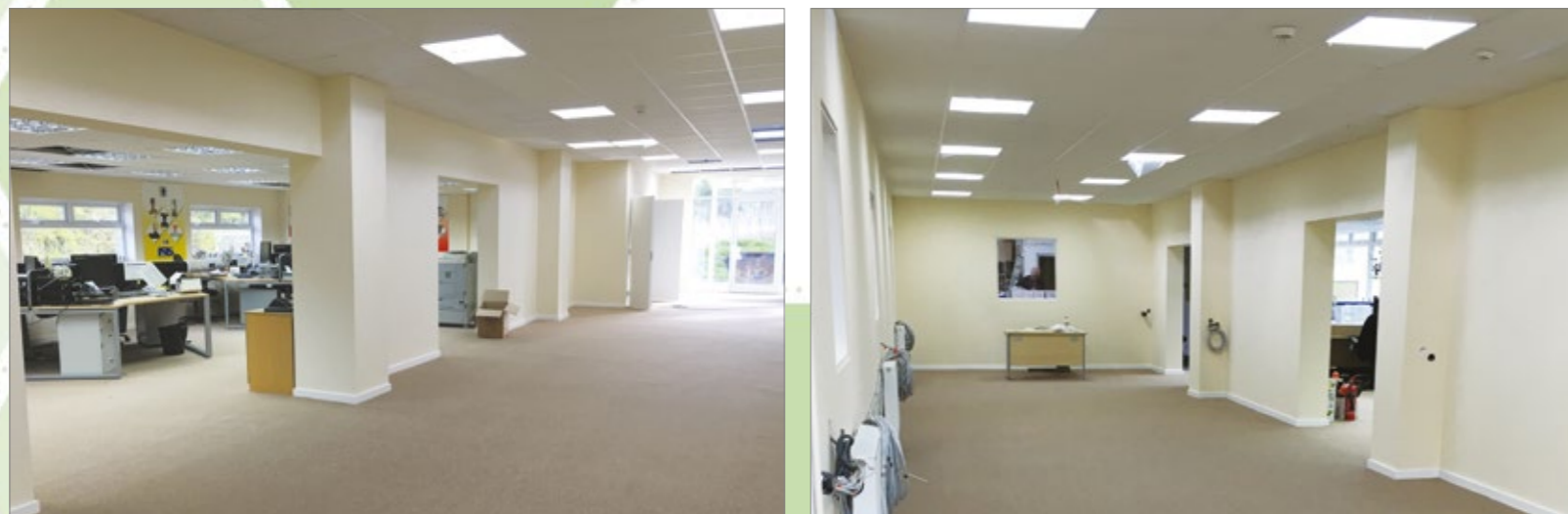
Projects Case Study



Hawkins Projects Ltd won the contract to expand the current office space at Isis Fluid Control by extending the existing warehouse, offering complete refurbishment of the old and new areas once completed.

Acting as principal contractor, we provided all technical support and produced all proposal drawings for approval. The work undertaken by Hawkins included extending the back of the current warehouse and creating a 320 square metre space to contain reception, offices and a first floor meeting room.

Once completed, the offices were opened by Prime Minister at the time, David Cameron, in May 2016.



## Project Team



**Lee Pearman**  
Estimator / Sales



**Matt Cartwright**  
Project Manager

Client	: Isis Fluid Control
Location	: Chipping Norton, Oxfordshire
Timescale	: 8 weeks
Value	: £590,000

# New Workshop Building

Projects Case Study

Hawkins Projects Ltd were awarded the contract to design and supply the installation of a mixed office facility for a large and prestigious engineering and manufacturing facility in Birmingham.

Works carried out by Hawkins Projects included:

- Providing cost plans for the scope of works.
- Carrying out design works for the split use office and amenity block.
- Completing all site surveys.
- Providing full project management of the contract from design to build and installation whilst the client continued to operate.

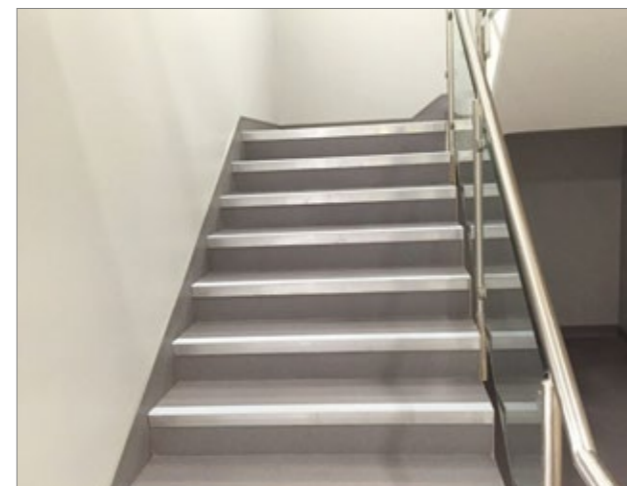
## Project Team



**Paul Jackson**  
Director



**James Morrison**  
CAD Technician



Client	Alcoa
Location	Birmingham
Timescale	36 Weeks
Value	£2,000.000



# Hawkins Roofing



# Hawkins Roofing

Hawkins Roofing Ltd have been supporting their clients with both commercial and industrial roofing and cladding for nearly forty years. Our proven track record of delivering turn key projects, on time and on budget, has enabled us to see our client base grow year on year. We retain a high level of repeat business which is only gained through offering our clients value for money with exceptional service and standards of workmanship.

Our roofing workforce is directly employed by us, enabling us to offer a vast range of experience and expertise. We see the benefit of continued investment in our teams and their training, which in turn allows us to ensure that you have a highly qualified and competent technician working on your job at all times. Hawkins Roofing Ltd is a TATA Platinum Contractor, having successfully completed the strong vetting process to receive this accreditation, meaning we can work on all TATA Platinum Guaranteed projects.

Hawkins Roofing specialise in the refurbishment sector. We undertake the most complex of roofing and cladding projects on buildings that are occupied and in use. Over many years, we have gained significant experience and expertise in managing and delivering projects for a wide spectrum of clients who operate within very different markets. This level of experience in a family run business will be difficult to find anywhere else in the UK.

We undertake asbestos strip and re-sheeting works, roofing over-clads, maintenance agreements, roof light replacement, felt roofing, Firestone EPDM rubber membrane roofing and general repairs.



# Hawkins Roofing Experience



# Asbestos Roof Strip & Re-Sheet

Roofing Case Study



Hawkins Roofing Ltd were awarded a £2.7m contract for the strip and re-sheeting of an existing asbestos roof over three live manufacturing plants based in Runcorn.

Over a twelve month period, with strong client supervision and inspection, this project was delivered on-time and to the complete satisfaction of our client. This was a TATA Platinum specification and warranty approved project, using new 120mm Trisomet 333 profile panels in HPS200 Ultra.

Hawkins also designed, manufactured and installed a new internal collective protection of falls around the roof lights, removing the requirement for a handrail around the roof lights to HSE satisfaction.

Client	· Kawneer
Location	· Runcorn, Cheshire
Timescale	· 42 weeks
Value	· £2,700,000

## Roofing Team



**Paul Jackson**  
Director



**Mick Hawkins**  
Technical and Sales



**Nick Hawkins**  
Drawing Office Manager



# Roofing and Cladding Works

Roofing Case Study



Hawkins Roofing Ltd were awarded the contract for a new-build project in Bloxham.

Working closely with the client we ensured that the specified brief was met – a building that was sympathetic to the surrounding area whilst incorporating a modern, versatile office space.

Our design team came up with a design that would weather and protect the building, using powder coated aluminium bull nose feature flashings and adding a timber cladding feature to the exterior to ensure the building did not look out of place in it's surrounding environment.

Client	·	Bloxham Mill
Location	·	Bloxham, Oxfordshire
Timescale	·	14 weeks
Value	·	£950,000

## Roofing Team



**Paul Jackson**  
Director



**John Baker**  
Director



**Nick Hawkins**  
Drawing Office Manager



# Roofing and Cladding Works

Roofing Case Study



The London Road Retail Park in Maidstone, Kent has been transformed from a 25 year old, first generation, retail park to become a state-of-the-art retail experience with a contemporary look and feel that is designed to attract new retailers and shoppers.

A complete re-imaging programme was called for to ensure shoppers would continue to visit the retail park. It featured household retail names such as Argos, MFI, Land of Leather, Paul Simon and Dunelm Mill. Work commenced in May 2007 with a challenging deadline to have the refurbishment completed by November the same year. This was imperative to ensure the retailers could maximise the benefits of the pre-Xmas period.

Hawkins Roofing Ltd as an approved Platinum Specification Roofing Contractor was thereby selected to supply all the roofing and cladding products for the London Road Retail Park refurbishment project. Steel was selected for the project for a combination of aesthetic reasons together with the proven value for money and time saving characteristics of the material.

## Roofing Team



**Paul Jackson**  
Director



**Mick Hawkins**  
Technical and Sales



**James Morrison**  
CAD Technician

Client	Morley Fund Management Northampton
Location	Maidstone, Kent
Timescale	30 weeks
Value	£1,000,000

# New Workshop Building

Roofing Case Study

Hawkins Roofing Ltd were awarded the contract for the expansion of an existing Renault car dealership to accommodate the new Dacia and Fiat car ranges. Acting as principal contractor, Hawkins Roofing Ltd provided all the technical support and produced all proposal drawings for approval.

The project plan included the following aspects:

- Adaptation and relocation of the existing workshop facility.
- Extend the existing showroom to gain the maximum square meterage possible.
- To provide a new bespoke structural steel portal frame.
- Supply and fix new cladding and roofing panels in keeping with the existing fascia design.
- Provide all glazing panels and new doors as required.
- Provide new customer block paved car parking spaces and protective barriers.
- All internal fit work to Fiats high specification criteria.
- New tiled showroom floor, new ceiling and high tech lighting system and new air conditioning systems.

All work was carried out to the exacting standards required and phased to ensure minimal disruption to the day-to-day running of the car dealership.

## Roofing Team



**Mike Hawkins**  
Managing Director



**Matt Georgou**  
Project Manager



Client	••• Jaybee Motors
Location	••• Banbury, Oxon
Timescale	••• 6 weeks
Value	••• £92,000





# Hawkins Steel





# Hawkins Steel

Hawkins Steel Ltd provide a complete range of fabrication services to a multitude of clientele offering bespoke fabrication solutions no matter the size, shape or complexity.

Our clients' experience and understanding of general construction, steel work design, processes and finishes, varies greatly. As such we offer a level of support to match our clients' level of experience, ensuring that all expectations are surpassed and projects run smoothly.

With our own in-house drawing office department, we provide 3D modelling, general arrangement drawings, rendered images, fabrication drawings and arrange site visits to confirm all site dimensions and levels.

Hawkins have a wealth of experience and technical understanding within our estimating and sales department. We want to make dealing with us as easy as possible and will talk you through your project, guiding you through every step of the process.

Hawkins Steel Ltd is a CE accredited company and produces Structural Steel to the Harmonised Standard which covers fabricated structural steelwork to BS EN 1090: Execution Class 2.

Our experienced fabricators work with mild steel, stainless steel, aluminium and bronze. They work with precision and attention to detail, to ensure a top class finish is achieved for all our client's structural steel, mezzanines, feature staircases, architectural balustrades, handrails and balconies.

The majority of clients request our services to erect and install the steel work we manufacture. Our project managers will assess your site, order the plant required and, most importantly, ensure all compliance to all Health and Safety regulations, will never compromise on safety!

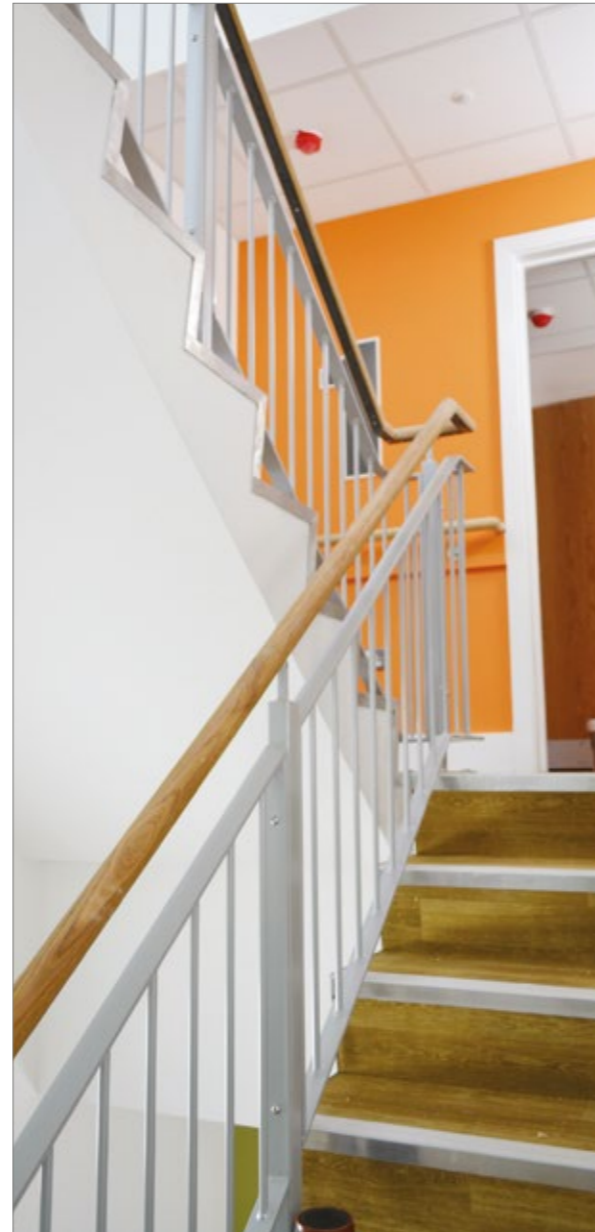
# Hawkins Steel Experience





# External Balconies and Internal Handrails

Steel Case Study



Hawkins Steel Ltd were awarded the contract to carry out the supply and installation of new balcony structures, complete with balustrades, timber decking and soffits on a new build development.

All steelwork was fabricated in-house to Execution Class II through our fabrication department. All structural steel was hot dip galvanized and painted to the architect's nominated colour. The balustrade was fabricated by our specialist fabrication department, consisting of powder coated uprights with stainless steel (Grade 316) handrail and glass clamps. Glass was supplied with a coloured tint and sandblasted to create a frosted effect.

Once installed, the balcony structures were fitted out with anti-slip timber decking and coloured ACM board to the underside.

Hawkins Steel Ltd were responsible for the following works on this project:

- External – Cloister feature steel to communal courtyard.
- External – DDA handrail, stainless steel uprights with warm grip handrail.
- Internal staircases – mild steel powder coated balustrade with timber top rail.
- Internal staircase – stainless steel/glass balustrade.
- Internal light wells – stainless steel/glass balustrade.

Client	.....	Drew Smith
Location	.....	Southampton
Timescale	.....	24 weeks
Value	.....	£384,000

## Steel Team



Dave Elliot  
Project Manager



Nick Hawkins  
Drawing Office Manager

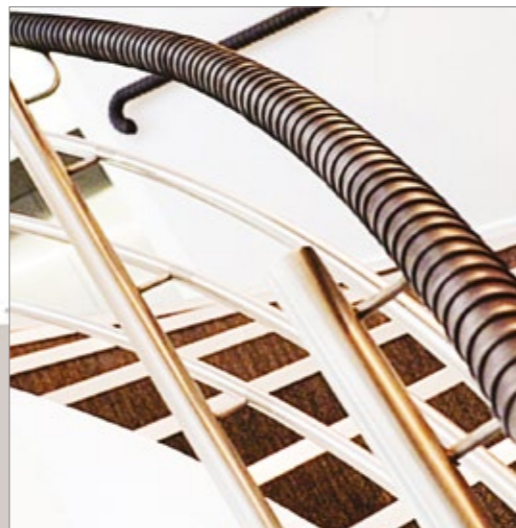


Tony Hall  
Draughtsman



# Prestige Central London Redevelopment

Steel Case Study



This prestigious central London redevelopment has been transformed in a £35m refurbishment programme. Hawkins Steel Ltd were commissioned to provide technical and design advice for the supply, fabrication and installation of a new helical feature staircase.

The staircase specification included the following features:

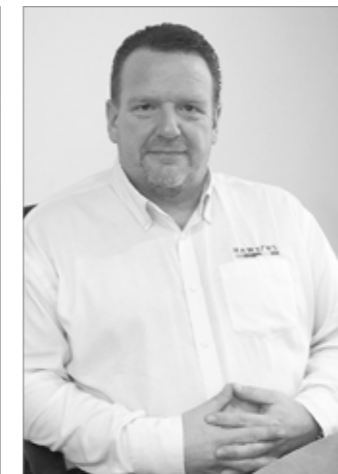
- Floating staircase with all steel supports to be hidden.
- Curved glass balustrading.
- Bronze handrails and tread infills.
- Turkish stone treads.
- Timber stringers.

This was an extremely complex project, with heavy mild steel fabrication and processes. The steel support structure had to be curved to exacting tolerances. The staircase was fabricated by our highly skilled fabricators and trial erected within our workshop facility. All glass and bronze work was then measured on-site within our facility prior to on-site installation. All installation was carried out by Hawkins personnel during nights over a four week period.

## Steel Team



Mike Hawkins  
Managing Director



Les Tucker  
Senior Estimator



Nick Hawkins  
Drawing Office Manager

Client : Prestige Redevelopment  
Location : Central London  
Timescale : 6 weeks  
Value : £180,000

# Steel Frame Fabrication

Steel Case Study

Hawkins Steel Ltd were awarded the prestigious contract to fabricate and erect a new 84.6 tonne structural steel frame for Graphit Systems' new head office development in Middleton Cheney, Banbury.

Hawkins Steel Ltd were responsible for surveying, producing all fabrication and 3D drawings using Teckla software. All fabrication was manufactured within our own facility in Banbury and CE Marked in line with BS EN 1090 to Execution Class 2.

## Steel Team



John Baker  
Director



Matt Cartwright  
Project Manager



Client	Stepnells
Location	Middleton Cheney, Oxon
Timescale	2 Weeks
Value	£160,000

# Orlando Steel Works

Steel Case Study



Hawkins Steel Ltd were awarded a contract for the fabrication, supply and installation of 39 tonnes of fabricated structural support steelwork for a state-of-the-art monorail laundry system for an international market leading laundry installation manufacturer.

This development involved the fabrication of the structural steelwork within our avant-garde manufacturing facility in Banbury. Acting as partnered sub-contactor to the UK office of Kannegiesser USA, Hawkins Steel Ltd provided technical support, contract planning and logistics planning for this installation.

The project plan included the following integrated aspects:

- Provide fabricated structural steel column and beam monorail support structure.
- Supply and apply surface finish to the structural steelwork to the client's corporate colour scheme.
- Carefully plan and execute the loading of steelwork into shipping containers for sea freight.
- Prepare itemised itinerary of shipping documents to meet time critical sailings.
- Install steelwork on site working in coordination with numerous other mechanical trades and to a time critical deadline.

Client : Kannegiesser USA  
Location : Orlando, Florida, USA  
Timescale : 4 weeks  
Value : £140,000



## Steel Team



Les Tucker  
Senior Estimator



James Morrison  
CAD Technician





# Hawkins Estates





# Hawkins Estates

Hawkins Estates are an independent development and investment company that has a track record for successfully creating a range of developments in the industrial, residential and commercial sectors.

Hawkins Estates Ltd acquires land, obtains planning consent, and builds and sells new homes and industrial and commercial buildings.

Hawkins Estates Ltd are a flexible joint venture partner, working with both public and private sector landowners and their agents, or with other house builders and commercial developers. Being part of Hawkins Group of Companies, we have the capability to deliver turnkey projects for new homes, workplaces, industrial, and leisure facilities.

Our motivated team of professionals with a wide range of property, financial and clerical skills have the ability to react quickly to opportunities and ever-changing market conditions.

Our success is due to a fundamental belief in the value of creating lasting partnerships, whilst offering imagination, flexibility, and a genuine desire to achieve perfection.

# References



Alcoa Manufacturing (UK) Ltd  
Kitts Green Road  
Birmingham  
B33 9QR

Further to your recent request, please find enclosed letter of reference.

Hawkins Group of Companies Ltd has been known to Alcoa for many years. Hawkins have carried out works on many of our sites, providing roofing & cladding repairs, maintenance & refurbishment programmes over this time.

Hawkins have completed roofing and cladding work to a value of £2.7m on three of our 'live' manufacturing facilities in the last 12 months. At Alcoa we set ourselves and our suppliers some of the highest health and safety requirements for a UK based manufacture. Hawkins has completed all of the works incident and accident free.

As a business we carry out 100% observation for all of the roofing works that we carry out. We have never experienced any issues in regard to safety performance throughout any of the works Hawkins have completed.

Hawkins technical competence along with the highly skilled workforce will mean that we intend to use them on future works with the Alcoa Group.

Please do not hesitate to contact me if you have any questions.

Yours sincerely

R E Jones  
Capital Procurement Manager  
Europe & Asia

[Rick.jones@alcoa.com](mailto:Rick.jones@alcoa.com)

07702 826 251



Fine Lady Bakeries Limited  
Southam Road, Banbury, Oxfordshire, OX16 2RE  
Tel: (01295) 227600, Fax: (01295) 271430, Email: [Info@fldltd.co.uk](mailto:Info@fldltd.co.uk)

I have recently been contacted by Mike Hawkins who has asked me to write a letter of reference in regards to their company, which I am pleased to do.

Hawkins Roofing Ltd and Hawkins Steel Ltd have worked for Fine Lady Bakeries over the past 12 years. They deliver an array of products and services to support our business, comprising of bespoke fabrication, repairs, refurbishment and a variety of roofing and cladding works.

In recent years, we have appointed Hawkins Roofing Ltd to carry out larger scale projects for us. These projects need attention and detail and have to be closely managed due to logistical and operational aspects and by the nature of working in a food hygiene environment. Hawkins Roofing Ltd also assisted us with our new build project in Manchester, which cost in excess of £10m.

Hawkins were used as an external consultant to assist in value engineering the roofing and cladding design for our new facility and through Mike's knowledge and experience we managed to save several hundred thousand pound in construction costs.

Hawkins have been a key supplier to our business over the years, they have delivered on a wide range of projects for us and react quickly to our needs.

I would have no hesitation in recommending Hawkins to you to carry out any kind of roofing, cladding or steelwork elements as required.

If you have any questions, please don't hesitate to contact me

Yours sincerely

Steve Cook

Joint Managing Director



Re: Hawkins Steel Ltd

Further to your recent request, Mike Hawkins has asked me to submit a reference on their business and their suitability in delivering projects on a large scale.

Kannegiesser UK Ltd recently secured a £10m project in Leeds. Hawkins Steel Ltd have been working with us on this project and were appointed to project manage the complete site, co-ordinating all activities and to carry out the complete building refurbishment package including office and welfare fit outs, this included the following aspects: -

- New mezzanine floor
- Steel staircases
- All fire protection
- New clean rooms
- New canteen
- Offices
- Shower rooms
- New locker room & toilets
- Stock room
- Plant room
- Holding areas
- Chemical store
- All partition works, internal doors, ceiling and decoration

Hawkins Steel Ltd have been a major influence in the project. Their management team have worked tirelessly to ensure that the project has run smoothly and is on time. We would gladly use Hawkins on similar projects in the future and would recommend them without hesitation.

Should you require and further information please do not hesitate to contact me.

Yours sincerely

Andrew Cartwright  
Sales Director

“ Hawkins Roofing have been involved on various projects on our behalf. They have undertaken work for us such as, new build, refurbishment and maintenance to our portfolio of state of the art bakery production facilities. They have always proved to be competent, reliable contractors who provide exceptional service start to finish. I would strongly recommend Hawkins Roofing as they have always and still continue to provide us with exceptional service and value. ”

**Steve Cook**

**Joint Managing Director of Fine Lady Bakeries**

“ The team at Hawkins provided us with complete service, from initial quotation through to all stages of mezzanine floor production: including design, building regulations approval, manufacture and installation. Outstanding! ”

**Andy Morey**

**Company Secretary for Blair Contracts Limited**

“ Reliable workmanship. Open communication and flexible in completing work to a specific time frame. Work completed is of a high quality and I would recommend them to anyone needing high quality work done. ”

**Jonathan Tibbetts**

**Managing Director of the Tibbetts Group Limited**



# [Health & Safety]

The Health and Safety of everyone affected by our business is the most important thing to us. Health and Safety is embedded in the culture of our business and within the Group we feel we have a duty of care to staff and customers at all times. We are aware that we work in one of the most dangerous areas of construction; working at height.

Hawkins Group has developed a culture of continued learning with reference to Health and Safety. This has ensured that staff are provided with the information and knowledge they need to make informed decisions when on site, and ensures they undertake their day-to-day activities safely.

Our own Health and Safety Consultant or approved external providers ensure that the Hawkins group meet all legal requirements with regards to Health and Safety laws, equipment and training. Hawkins Group has 100% commitment in this area of the business and will continue to make this a top priority.

## Did You Know?



Hawkins Group of Companies won the 'Cherwell Business Award' for staff training and development. To achieve this Hawkins Group invested in over 2,000 man hours of training for our employees.



# Accreditations





# [Community]

We are passionate about supporting our local community. From donations or services supporting local causes to sponsorship for local sports teams and events, we try to help where we can. We currently sponsor Easington Sports Football Club and we have recently constructed a new, 50 seat, mini grandstand at an agreed undercut price, providing the club with significant ground improvements.

Hawkins have also recently made a £1000 donation to Save the Horton Hospital Campaign. The campaign's aim is to avoid cutbacks and keep all services at the Horton General Hospital in Banbury. This is a cause close to our hearts, potentially affecting the families and employees throughout our Hawkins Group.

In May 2015 we became involved with the campaign to save Banbury Phone Box Library. A local resident's phone box conversion to a small library had been deemed a health and safety risk due to the shelves installed. Hawkins liaised with BT, bought a brand new phone box, and fitted it with steel shelving. This was installed next to the existing phone box and is now operating as a mini library for the public to borrow and leave unwanted books as desired.

In June 2015 we joined forces with local charity Style Acre, offering employment to two young adults with learning disabilities. Glen and Ollie now work with us two days a week gaining work experience in all aspects of Hawkins, from admin to hands on work in our steel fabrication workshop. We aim to provide Glen and Ollie with the tools they need to reach their full potential and are delighted to have them as part of our team.

We also take part in raising money for nationwide charities such as Cancer Research UK and Macmillan Cancer Support.



# COMMUNITY

# [Awards]

2013

**Oxfordshire Business Awards**

Hawkins Group of Companies – Large Business Award.

**Oxfordshire Business Awards**

Mike Hawkins - Young Business person of the year.



2014

**Cotswold Life**

Family Business of the Year Award.

**Oxfordshire Business Awards Finalist**

Hawkins Group Ltd - Employer of the year.

**Cherwell Business Awards**

Hawkins Group of Companies Ltd.

Activate Learning Banbury & Bicester College Staff Training & Development.

**Cherwell Business Awards**

Mike Hawkins - Business Person of the Year.



## **The Hawkins Group of Companies Ltd**

Unit 9a, Thorpe Way, Banbury, Oxfordshire, OX16 4SP

[www.hawkins-group.co.uk](http://www.hawkins-group.co.uk)

[info@hawkins-group.co.uk](mailto:info@hawkins-group.co.uk)

**Tel: 01295 252363**

HGL/17/A